

YOUR NEW HOME CONSULTANT ■

YOUR CONSULTANT – Howard Brown

At each Signature Homes franchise, employees are chosen for their integrity and commitment to complete customer service. They come from a variety of backgrounds, bringing a broad range of skills and experience to their roles.

Howard's work philosophy and experience is outlined in the brief biography below:

Job title: New Home Consultant

Franchise name: Vogue Homes Ltd | Signature Homes Tauranga



Background

Howard joined Signature Homes in 2011, moving to Tauranga from Wanaka, Central Otago.

The residential housing market has been Howard's business for the last 16 years. As a sales consultant and for the last 5 years as a broker/owner in partnership with his wife Jeanette, he has assisted hundreds of clients into new homes. The housing boom in Central Otago has equipped him very well and his knowledge and experience has included working extensively with a wide range of home build companies and in their show homes in particular.

Howard has already established working relationships with several clients keen to build a Signature Home, the first home already in the build process for a couple recently arrived from Christchurch .

As Howard says, "Signature Homes is the perfect fit and with the experienced Signature team behind me, I look forward to assisting clients in planning and building their first, second or third home."

Having recently purchased a home in Tauranga, Howard and Jeanette are thoroughly enjoying their new environment. Apart from keeping up with the ever-changing building industry, Howard enjoys all sports, having been particularly active in football and in cycling. Both he and Jeanette are keen to resume playing golf and experience some tramping in the Coromandel region.

Howard has had a long standing involvement in Rotary being a member of both Dunedin and Wanaka clubs and is looking forward to continue that association and activity with a Rotary club in Tauranga.

Work Philosophy

Howard has always prided himself in providing the highest level of client and customer service and the real satisfaction of a job well done.

The success of his business has been founded on listening to his client's wants and needs, and he looks forward to meeting you and helping you realise your dream

References

Here's what other clients say about Howard:

"Howard has excellent people management and time management skills. He is very motivated and professional and he has a high attention to detail. Howard displays the highest degree of integrity and is an excellent communicator with all of those he is involved with."

Bill Fraser

"We have known Howard for many years, having sold two homes we find him to be reliable, trustworthy and diligent in his work. He has a very happy disposition and is a pleasure to work with."

Stan and Cherry Vowles